TREASURER'S REPORT

San Diego, 2016 Neal Langerman

Data as of 11 Feb 2016

Treasurer's comments

- Reimbursement requests due:
 - 6 April 2016
 - All receipts in single PDF
 - Name files: Yourlastname_SD_2016
- Financial condition of CHAS: Guarded
 - SP session
 - -PIB
 - CANN Exhibit Hall
- Audit

BALANCE SHEET SUMMARY

| | | As of | 20 July 2015 | 11 Feb 2016 |
|----------------------|--------------------|----------------------|--------------|-------------|
| ASSETS | | | | |
| | Current Assets | | | |
| | | Checking/Savings | \$59722 | \$31,388 |
| | Investments | | | |
| Т | IAA-CREF inception | value as of 1/6/2015 | \$89514 | \$90,700 |
| TOTAL ASSETS | | | \$150452 | \$122,088 |
| LIABILITIES & EQUITY | Liabilities | | \$0 | \$0 |
| | Equity | | \$150452 | \$122,088 |
| TOTAL LIABILITIES | & EQUITY | | \$150452 | \$122,088 |

BUDGET SUMMARY Calendar Year, 2016

| | Budget, \$ | Actual, \$ |
|---------------------|------------|------------|
| | | To date |
| Income | \$86150 | \$390 |
| Expenses | \$86150 | \$2884 |
| Operating Gain/Loss | \$0 | \$-2494 |

FINANCIAL DETAILS

- Documentation Attached
 - Balance Sheet
 - Profit & Loss Statement
 - Graphical Representations
 - CCS/CHAS Booth cost
 - CANN P&L

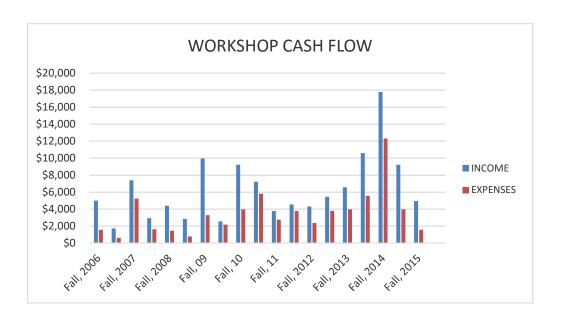
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|--------|----|

| | INCOME | EXPENSE | P/L |
|----------------------|-----------|-----------|------------|
| 9/1/05 - 8/31/06 | \$71,348 | \$70,872 | \$476 |
| 3/1/06 - 2/28/07 | \$70,356 | \$70,450 | (\$94) |
| 9/1/06 - 8/31/07 | \$53,881 | \$60,500 | (\$6,619) |
| 3/1/07 - 2/28/08 | \$52,524 | \$84,443 | (\$31,919) |
| 9/1/07 - 8/31/08 | \$47,615 | \$51,427 | (\$3,812) |
| 3/1/08 - 2/28/09 | \$67,939 | \$50,108 | \$17,831 |
| 9/1/2008 - 8/31/2009 | \$67,091 | \$35,377 | \$31,714 |
| 3/1/09 - 2/28/2010 | \$75,679 | \$69,675 | \$6,004 |
| 9/1/09 - 8/31/10 | 72,263 | 55,937 | \$16,326 |
| 3/1/10 - 2/13/11 | \$79,585 | \$75,647 | \$3,938 |
| 9/1/10 - 8/31/11 | \$82,255 | \$58,001 | \$24,254 |
| 3/1/11 - 2/29/12 | \$72,017 | \$65,235 | \$6,782 |
| 8/1/2011 - 7/31/2012 | \$81,584 | \$72,356 | \$9,228 |
| 03/1/12 - 02/28/13 | \$89,904 | \$79,063 | \$10,841 |
| 8/1/2-12-7/31/2013 | \$80,796 | \$84,635 | (\$3,839) |
| 3/1/2013-2/28/2014 | \$98,395 | \$86,284 | \$12,111 |
| 81/2013 - 7/31/2014 | \$110,174 | \$103,187 | \$6,987 |
| 3/1/2014 - 2/28/2015 | \$98,659 | \$105,502 | (\$6,843) |
| 8/1/14 - 7/31/15 | \$92,244 | \$121,906 | (\$29,662) |
| 3/1/15 - 2/28/16 | \$79,887 | 147,726 | (\$67,839) |

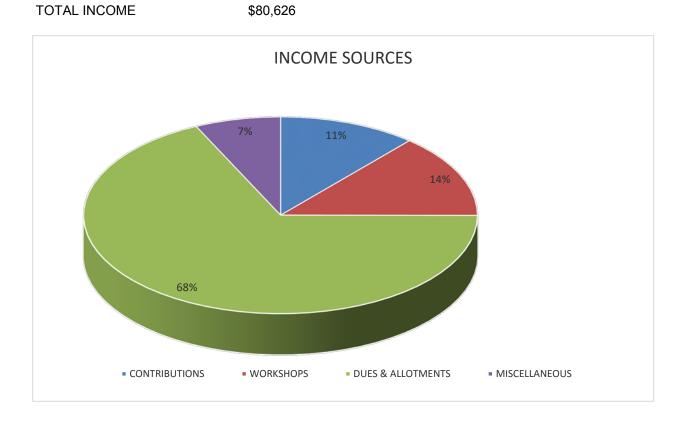


BY MEETING INCOME EXPENSE

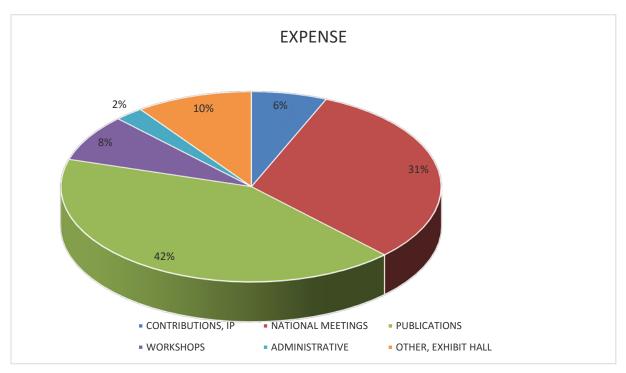
| | IINCOME | EVACINOE |
|--------------|----------|----------|
| Fall, 2006 | \$4,993 | \$1,563 |
| Spring, 2007 | \$1,734 | \$619 |
| Fall, 2007 | \$7,400 | \$5,238 |
| Spring, 2008 | \$2,929 | \$1,634 |
| Fall, 2008 | \$4,400 | \$1,466 |
| Spring, 09 | \$2,850 | \$779 |
| Fall, 09 | \$9,950 | \$3,292 |
| Spring. 10 | \$2,550 | \$2,186 |
| Fall, 10 | \$9,225 | \$3,972 |
| Spring, 11 | \$7,225 | \$5,803 |
| Fall, 11 | \$3,775 | \$2,757 |
| Spring, 2012 | \$4,545 | \$3,782 |
| Fall, 2012 | \$4,300 | \$2,372 |
| Spring, 2013 | \$5,450 | \$3,788 |
| Fall, 2013 | \$6,571 | \$3,963 |
| Spring, 2014 | \$10,600 | \$5,561 |
| Fall, 2014 | \$17,772 | \$12,302 |
| Spring, 2015 | \$9,225 | \$3,972 |
| Fall, 2015 | \$4,950 | \$1,584 |
| | | |



| | % | |
|-------------------|----------|-----|
| CONTRIBUTIONS | \$9,134 | 11% |
| WORKSHOPS | \$11,060 | 14% |
| DUES & ALLOTMENTS | \$54,747 | 68% |
| MISCELLANEOUS | \$5,685 | 7% |
| | | |



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|---------------------|-----------|-----|
| CONTRIBUTIONS, IP | \$7,825 | 6% |
| NATIONAL MEETINGS | \$38,154 | 31% |
| PUBLICATIONS | \$51,134 | 42% |
| WORKSHOPS | \$9,773 | 8% |
| ADMINISTRATIVE | \$2,984 | 2% |
| OTHER, EXHIBIT HALL | \$12,077 | 10% |
| | | |
| TOTAL EXPENSES | \$121,947 | |



CHAS/CCS Booth Costs

Total costs by National Meeting

| 2010 – 1 | \$1063 |
|----------|--------|
| 2010 – 2 | \$1296 |
| 2011 – 1 | \$1629 |
| 2011 – 2 | \$1453 |
| 2012 – 1 | \$1000 |
| 2012 – 2 | \$1363 |
| 2013-1 | \$964 |
| 2013-2 | \$1713 |
| 2014-1 | \$1417 |
| 2014-2 | \$2451 |
| 2015-1 | \$2826 |
| 2015-2 | \$1937 |

CHAS/CCS Booth Costs

Comment

- The high expense for 2015-1 reflects the display and material handling equipment purchase
- The expansion (10x10 → 10x20) to accommodate CANN
 - Floor Space \$1300
 - Extra Furnishing \$755
 - Scanner \$529

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| DCHAS Balance Sheet as of December 31, 2015 | Total |
|---|--------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Bank Fee | 1,149.99 |
| CH1A CHECKING | 33,912.40 |
| Total Bank Accounts | \$35,062.39 |
| Total Current Assets | \$35,062.39 |
| Other Assets | |
| C INVESTMENTS & OTHER ASSETS | |
| C1 INVESTMENTS/ASSETS - UNRESTR. | |
| C1D2 AMERIPRISE MUTUAL | -8,199.14 |
| C1D2-1 Fair Market Adjustment, Ameripr | 8,226.70 |
| C1D2-2 Ameriprise Setrtlement Fund | -27.56 |
| Total C1D2 AMERIPRISE MUTUAL | 0.00 |
| Total C1 INVESTMENTS/ASSETS - UNRESTR. | 0.00 |
| C4 TIAA-CREF | 90,699.97 |
| Total C INVESTMENTS & OTHER ASSETS | 90,699.97 |
| Total Other Assets | \$90,699.97 |
| TOTAL ASSETS | \$125,762.36 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Total Liabilities | |
| Equity | |
| 1110 Retained Earnings | 121,795.27 |
| 3000 Opening Bal Equity | 23,152.14 |
| Net Income | -19,185.05 |
| Total Equity | \$125,762.36 |
| TOTAL LIABILITIES AND EQUITY | \$125,762.36 |

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| CANN Profit and Loss Jan - Dec 2015 | Total |
|-------------------------------------|----------|
| INCOME | |
| A1 CONTRIBUTIONS | |
| A1F DONATIONS | |
| A1F2 DONATION CANN SUBDIVISION | 300.00 |
| Total A1F DONATIONS | 300.00 |
| Total A1 CONTRIBUTIONS | 300.00 |
| Total Income | \$300.00 |
| GROSS PROFIT | \$300.00 |
| EXPENSES | |
| Total Expenses | |
| NET OPERATING INCOME | \$300.00 |
| NET INCOME | \$300.00 |

| | Candidate A | Candidate B |
|---|--------------------------------|------------------------------|
| Must be a regular member of | Long term member, EH&S | Just joined in February. No |
| CAS and CHAS | professional | EH&S experience |
| Requires between 5 and 20 | OK | OK, believes work-load |
| hours per week, 52 weeks per | | should and can be reduced |
| year | | |
| Must be familiar with | Some, but out of date; Lots of | Uses QB (desktop) to run |
| QuickBooks and have some | 501c3 experience | personal business. No 501c3 |
| bookkeeping experience | | experience |
| Must attend every National | Can do; employer agrees | Wants to become involved |
| Meeting and the monthly | | with ACS; has never attended |
| Executive Committee | | ACS meeting |
| conference calls | | |
| Manage the CHAS finances | OK | OK |
| Reconcile bank account | OK | OK |
| monthly | | |
| Prepare Financial Report to | No experience | No experience |
| CHAS for each National | | |
| Meeting | | |
| Manage CHAS Exhibit Hall | No experience | No experience, should be |
| presence | | someone else's duty |
| Pay all bills | OK | OK |
| Accept and document all funds received | OK | OK |
| | OK | OK |
| Manage donations to CHAS as a 501(c)(3) | UK | UK |
| Manage reimbursements to | OK | OK |
| CHAS members who attend | | |
| National Meeting executive | | |
| sessions | | |
| Manage Workshop program | OK – should be someone | OK – should be someone |
| and finances | else's duty | else's duty |
| Prepare Annual Treasurer's | No experience | No experience |
| Report & Budget to ACS | | |
| Prepare IRS 990 EZ Tax | Has done for 501c3 | No experience |
| Return | | |
| Act as "Business Manager" | No experience | No experience |
| for publication of JCHAS | | |